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TRUSTED RESOURCES FOR HOSPITALS

The Indiana Hospital Association has compiled the following list of trusted companies for hospitals to help navigate the COVID-19 crisis. These companies provide vetted solutions to hospitals' operational and financial challenges resulting from this unprecedented event.

Companies that IHA already endorses are noted with the * symbol. Other companies that are not officially endorsed but are included on the list have completed a due diligence process, are vetted, and offer a meaningful solution for today's hospital challenges.

STAFFING SOLUTIONS

For hospitals experiencing surge demand because of COVID-19 cases or because delayed elective procedures are coming back online, staffing and recruiting agencies can fill critical workforce shortages for physicians, nurses, and allied health professionals. These firms connect hospitals with health care professionals for temporary and permanent placement. The below list covers locum tenens agencies, managed services providers, agencies placing nursing and allied health positions, and physician recruitment firms.

Locum Tenens

* **Comp Health | CompHealth.com**

Endorsed exclusively for locum tenens, CompHealth is one of the largest healthcare staffing companies in the United States. Our company dates back to 1979, when two physicians created the locum tenens industry as a way to meet the needs of rural hospitals in desperate need of healthcare professionals. In the years since, we've placed providers in hundreds of specialties in temporary and permanent jobs in both rural and urban settings all over the country, serving millions of patients. Though every temporary or permanent position is different, our goal is always the same: To match the right job with the right provider. With more than 1,000 specialized recruiters and in-house licensing, credentialing, travel, and legal teams, we can take care of all the details, whatever the position.

* **Global Medical Staffing | gmedical.com**

Endorsed exclusively for locum tenens, Global Medical Staffing provides international locums tenens placement services. The company places doctors in New Zealand, Australia, Guam, the Caribbean, Canada, China, and the US.

* **Weatherby Healthcare | Weatherbyhealthcare.com**

Endorsed exclusively for locum tenens, Weatherby Healthcare is as a leading expert in locum tenens staffing for physicians, physician assistants, and nurse practitioners. The company works with top healthcare providers of all levels and specialties to fill locum tenens assignments in large healthcare networks, hospitals, and clinics nationwide. With nearly 600 employees, Weatherby Healthcare has the size, experience, and expertise needed to help find solutions to the many challenges facing today's healthcare systems, including physician burnout, temporary gaps in staffing, and physician shortages.

* **LocumsMart | LocumsMart.net**

LocumsMart's vendor-neutral portal connects 800+ healthcare facilities with 60+ agencies and 14,000+ physician candidates.

Physician Recruitment

* **Merritt Hawkins | MerrittHawkins.com**

Merritt Hawkins is the largest permanent placement physician search and consulting company in the US and is a company of AMN Healthcare. Merritt Hawkins has enjoyed partnering with the Indiana Hospital Association for over 25 years. Founded in 1987, Merritt Hawkins is acknowledged as the industry's leading source of permanent physician recruiting expertise.

Managed Services Provider

* **Focus One Solutions | FocusOneSolutions.com**

FocusOne Solutions is a leading managed services provider that streamlines the staffing process for hospitals and healthcare systems by serving as the single point of contact for hiring requests. A sister company to Aureus Medical Group, one of the largest healthcare staffing firms in the country, FocusOne combines its one-contact solution with web-based vendor management software, FocusOne Connect, and the support of a dedicated service team to source contingent and direct hire candidates for clinical and non-clinical roles through a vetted network of staffing agencies.

Nurses/Allied Health

Med Solutions | Med-Solutions.net

Med Solutions is a highly specialized full-service medical staffing organization that focuses on the placement of experienced medical personnel. We specialize in placement in a variety of medical entities. Staffing supervisors have been trained as Certified Medical Staffing Supervisors and have demonstrated effectiveness in solving problems for clients.

Aureus Medical | AureusMedical.com

Aureus Medical is a nationwide leader in healthcare staffing and an affiliate of C&A Industries, LLC, one of the most respected staffing and recruitment firms in the country with more than 50 years of proven success. Founded in 1984, Aureus Medical serves the medical staffing needs of healthcare facilities in all 50 states through our nationwide network of highly skilled and dedicated healthcare professionals.

Aureus Radiology | AureusMedical.com

Aureus Radiology is a nationwide leader in healthcare staffing and an affiliate of C&A Industries, LLC, one of the most respected staffing and recruitment firms in the country with more than 50 years of proven success. Founded in 1984, Aureus Radiology serves the imaging staffing needs of healthcare facilities in all 50 states through our nationwide network of highly skilled and dedicated healthcare professionals.

AUTONOMOUS MONITORING PLATFORM

Care.ai | care.ai

Care.ai is an autonomous monitoring platform that can help hospitals in several ways with COVID-19. The first is the ability to unobtrusively detect higher-than-normal temperatures of everyone who comes to a facility. The second is in the creation of "self aware" patient rooms that can detect changes or risks and alert caregivers to take action. An overview of its contactless thermal sensor system is available [here](#).

CODING DOCUMENTATION & COMPLIANCE

* **Bill Dunbar and Associates | billdunbar.com**

BDA's team of coding and compliance professionals have decades of experience working in the healthcare industry to enhance reimbursement and improve compliance. Coding and billing related to COVID-19 allows providers to track the spread of the virus and get paid for testing and treating patients. Accurately using the new codes created for COVID-19 and the new documentation guidelines accompanying them is essential for timely and complete reimbursement. BDA has a track record of success in improving the overall reimbursement process for clients, who see an average increase in net revenue per patient visit of between 12 and 20 percent.

CAPITAL FINANCING

* **First American Health Care Finance | fahf.com**

First American Healthcare Finance, an RBC / City National company, provides funding solutions to healthcare providers. In response to COVID-19, First American can work with healthcare providers to improve short-term liquidity, take advantage of fixed-rate financing, and diversify funding sources. First American is the first financing service to achieve both the national HFMA Peer Reviewed designation and the AHA endorsement.

CLASS ACTION SETTLEMENT MANAGEMENT

* **MCAG | mcagenroll.com, code IHA123**

MCAG is an expert in obtaining money for businesses and healthcare organizations through our class action Settlement Recovery Service. We provide Settlement Recovery Services to over 1,400 hospitals across the country. The COVID-19 outbreak underscores the need to be focused on revenue recovery in the face of the global crisis. The MCAG team is applying best practices during each phase of our response, in order to help position our clients to survive the crisis and meet the surge in demand when the pandemic subsides.

ACCOUNTS RECEIVABLE

* **Commerce Bank | CommerceBank.com**

Commerce Bank is a national leader in payments and revenue cycle management. CommercePayments™ combines the latest in accounts payable technology and payment disbursement to offer innovative solutions that streamline accounts payable processes and create revenue for AP departments without changing current banking relationships. Capitalize on process efficiencies and generate monthly revenue share earnings by activating a CommercePayments™ AP Card payment program, utilizing the Visa® Network. This flexible solution requires no software to host and the Commerce Bank Vendor Enrollment team will actively contact and enroll vendors on your behalf to maximize your earnings. CommercePayments™ AP Automation modernizes invoice receipt and capture, approval workflow, and payment by utilizing a single payment file.

REVENUE CYCLE ENHANCEMENT

Meduit | Meduitrcm.com

Meduit delivers efficient and effective revenue cycle management solutions that lead to measurable, high-performing results that maximize ROI for hospitals, health systems and physician groups. Meduit is working with hospitals in response to COVID-19 to reduce claim denials, maximize revenue and take care of patient concerns all through its unique, patient-centered approach to RCM.

DISASTER RECOVERY ASSISTANCE

Hagerty | HagertyConsulting.com

Hagerty works with clients and the Federal Emergency Management Agency (FEMA) to help clients recover from disasters, including public health and medical emergencies. For hospitals and healthcare systems seeking to leverage federal funding opportunities for COVID-19 financial recovery, Hagerty provides expert advice and help with short-term liquidity and long-term recovery funding guidance. The company's experience includes understanding how the suite of federal recovery programs facilitates a comprehensive recovery within a community.

COMMUNICATIONS

Mobile Smith | MobileSmith.com

MobileSmith Health provides turnkey mobile applications that improve health outcomes, patient satisfaction and adherence for the new generation of digital health consumers. To help hospitals with COVID-19 communications internally and externally, Mobile Smith has developed two COVID-19 apps. One is designed for hospital staff and the other for the community at large. Both apps can be deployed in as little as 72 hours and provide timely push notifications and alerts to convey breaking news, vital updates, and customized facility information.

Groundswell Health | OurGroundswell.com

Groundswell Health is a custom health care communications firm with experience in advocacy campaigns as well as service

line marketing. Groundswell Health develops digital and traditional messaging, integrating reputation and brand management solutions to take on short-term crisis communications challenges as well as initiatives to decrease the complexity and confusion around nuanced health care issues. Provides assistance with public ballot initiatives, complex health care and Medicaid finance messaging, as well as communications programs during health plan disputes.

GRANT WRITING

Affiliated Enterprise Solutions | AESLLC.org

Providing grant writing and management solutions, our expert consultants will partner with your organization to help assess the issues at hand, strategize on the path to take, and help implement the solutions that work.